



www.amphasys.com

Our client, Amphasys, is a growing, globally active high-tech startup company. Amphasys' mission is to simplify, speed up and miniaturise complex cell analyses. It focuses on pollen quality analysis for seed production and moves them to the point-of-use, which is outdoors for the agriculture industry and indoors in well-equipped research and analytical laboratories of international clients in the seed industry. We would like to give you the opportunity in this international and dynamic company as the new

Head of Sales & Marketing (f/m/d)

Become part of making Amphasys a success story and take the opportunity to have a real impact for future generations together with a highly motivated team. In this role, you develop, operationalise and execute the global commercial strategy. You build, guide and lead the sales and marketing organisation and drive sales in existing pollen markets by personally managing the international key accounts and distribution partners. As the Amphasys' mission is your passion, you are responsible for reaching the sales targets and for developing business in new markets. You are a member of the management team.

You have successfully completed a higher education in science (preferably in natural sciences or engineering) as well as a further education or experience in business administration. You understand the biological contexts and cellular processes. As an enthusiastic personality with strong negotiating skills and interdisciplinary thinking you are a positive, inspiring representative of the company. You have several years of hands-on experience in global business development and in leading international B2B sales, preferably in cell analysis, with microfluidic systems or similar products and services. You are a supportive and service-oriented leader for the sales and marketing team, a constructive team player, a quick learner and naturally feel comfortable taking on responsibility in a leadership position. You possess excellent negotiation skills in English. German and other languages are also highly beneficial. Matthias Döll and Sven Vock are looking forward to receive your detailed application by email.

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